

Hello!

Keep your employees well this upcoming flu season! The flu typically peaks in January or February but can begin as early as October and last as late as May. Last year, the Department of Health reported that Lancaster County's flu season peaked in February. The best way to prevent the flu is annual vaccination.

Lancaster General Health/Penn Medicine is excited to introduce enhancements to the flu immunization program for the 2017/2018 season, including:

➤ Stronger Vaccination

Based on professional input, client feedback, and population health trends, LG Health/Penn Medicine will provide the Quadrivalent Vaccine (QIV) for all flu programs. The QIV is the recommended vaccine, containing an additional flu strain and providing broader protection against the flu than the previous Trivalent Vaccine (TIV). We are pleased to offer this QIV at a discounted rate of \$31 per person at our onsite flu clinics.

➤ Increased Availability & Participation

We are extending this season's flu program through February 2018. This will allow more dates, times, and flexibility to schedule your onsite clinic within the recommended vaccination window.

LG Health/Penn Medicine aims to provide you with the best product at competitive prices. Our minimum participation standards help cover costs associated with these services. We will come on site if your company has a minimum number of 20 participants to schedule an onsite clinic. If we come onsite and administer less than 20 shots, your company will be charged for the difference.

➤ Medical Record Documentation

Flu shots will be documented in the LG Health/Penn Medicine electronic medical record system, EPIC, to improve the patient experience by enhancing communication to their health care providers.

➤ Insurance Coverage

We now have the ability to bill insurance for your flu shots at our discounted rate through the Eliance Health Solutions Health Plan. If you are interested in learning about the perks of Eliance Health Solutions, please contact Steve Ossman, ssosman@phcunity.com, 717-560-9494 x144.

These improvements will enhance your flu immunization program and provide an excellent experience for you and your employees.

We are requesting orders now! Complete the attached form and email to Flu-Corp@lghealth.org or fax to (717) 544-3139 by **August 1st, 2017**.

Please contact us with any questions or concerns. We look forward to working with you!